



## Estimating Heterogeneous Treatment Effects by Combining Weak Instruments and Observational Data

Miruna Oprescu, Nathan Kallus

Cornell University, Cornell Tech

#### Motivation



Online platforms, mobile health, targeted advertising, etc.:

- An abundance of (potentially confounded) observational data.
- Limited experimentation capabilities: can recommend an action/treatment but cannot enforce it due to ethical or logistical constraints.

## **Observational Data**

• **Goal:** Estimate the conditional average treatment effect (CATE):

$$\tau(x) = \mathbb{E}[Y(1) \mid X = x] - \mathbb{E}[Y(0) \mid X = x]$$

Observed Data:

$$O = (X_i^O, A_i^O, Y_i^O)_{i=1}^{n_O} \sim (X^O, A^O, Y^O(A)).$$

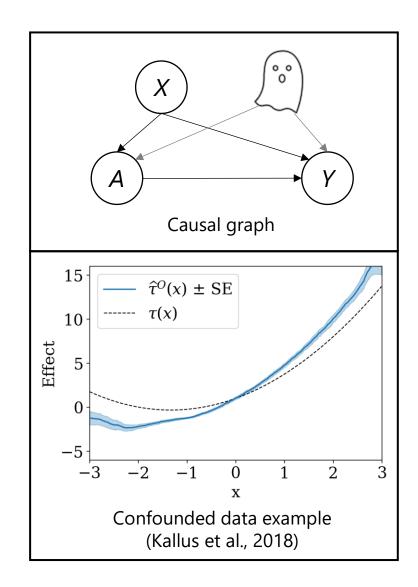
• **Challenge:** Without ignorability, the effect we can learn from data is biased:

$$t^{O}(x) = \mathbb{E}[Y | X = x, A = 1] - \mathbb{E}[Y | X = x, A = 0]$$

• Bias Term:

$$b(x) = \tau(x) - \tau^{0}(x)$$

persistent bias as  $n_0 \rightarrow \infty$ 



## Instrumental Variables (IV) Data

• Experimental (IV) Data:

$$E = (X_{i}^{E}, Z_{i}^{E}, A_{i}^{E}, Y_{i}^{E})_{i=1}^{n_{E}} \sim (X^{E}, Z^{E}, A^{E}, Y^{E}(A)),$$

where  $Z \in \{0,1\}$  is an instrumental variable.

CATE Identification:

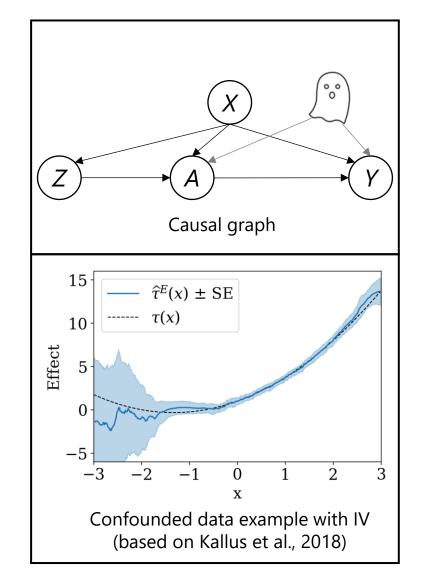
$$\tau^{E}(x) = \frac{\mathbb{E}[Y \mid X = x, Z = 1] - \mathbb{E}[Y \mid X = x, Z = 0]}{\mathbb{E}[A \mid X = x, Z = 1] - \mathbb{E}[A \mid X = x, Z = 0]}$$

$$\gamma(x) \text{ (compliance factor)}$$

 $\tau^{E}(x) = \tau(x)$  when  $\gamma(x) \neq 0$  (+ IV assumptions).

Challenge:

- Effect is not identifiable for x when  $\gamma(x) = 0$ .
- Small  $\gamma(x)$  leads to high variance estimates.



#### Recap

- Relying solely on observational data results in biased estimates of  $\tau(x)$ .
- Using experimental (IV) data alone can yield high variance or even invalid estimates of  $\tau(x)$  when the compliance factor  $\gamma(x)$  is low.

#### Question:

Can we strategically combine the complementary strengths of both datasets to create a robust CATE estimation method for the target population?

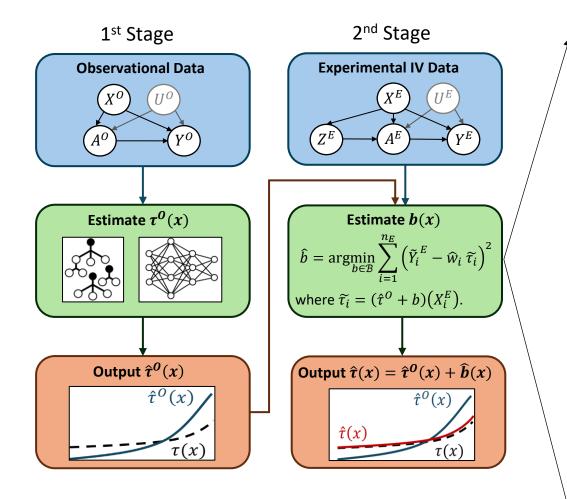
#### Recap

- Relying solely on observational data results in biased estimates of  $\tau(x)$ .
- Using experimental (IV) data alone can yield high variance or even invalid estimates of  $\tau(x)$  when the compliance factor  $\gamma(x)$  is low.

#### This Work:

We propose a **two-stage framework** that first estimates biased CATEs from observational data and then corrects them using compliance-weighted IV samples.

### **Two-Stage CATE Estimation Method**



Let:

•

• 
$$\pi_Z(x) = P(Z = 1 | X = x)$$

• 
$$w(x) = \gamma(x)(1 - \pi_Z(x))\pi_Z(x)$$

• 
$$\tilde{Y}^E = Y^E Z^E (1 - \pi_Z(X)) - Y^E (1 - Z^E) \pi_Z(X)$$

Note:  

$$\mathbb{E}\left[\tilde{Y}^{E} - w(x)\left(b(x) + \tau^{O}(x)\right) \mid X^{E} = x\right] = 0$$

for any *x*, regardless of the value of  $\gamma(x)$ .

• Learn 
$$\hat{\pi}_Z(x)$$
,  $\hat{\gamma}(x)$  and let:  
 $\hat{b} = \arg\min_{b \in \mathcal{B}} \sum_{i=1}^{n_E} \left( \tilde{Y}_i^E - \hat{w}_i \ \tilde{\tau}_i \right)^2$   
where  $\tilde{\tau}_i = (\hat{\tau}^O + b) (X_i^E)$ 

## Extrapolating The Confounding Bias

To ensure generalizability, the bias class  $\mathcal{B}$  must have low complexity. We consider two approaches:

**1. Parametric extrapolation:** 

 $\mathcal{B} = \{\theta^T \phi(x) : \theta^T \in \mathbb{R}^d\} \text{ for a } known \text{ mapping } \phi : \mathcal{X} \to \mathbb{R}^d .$ 

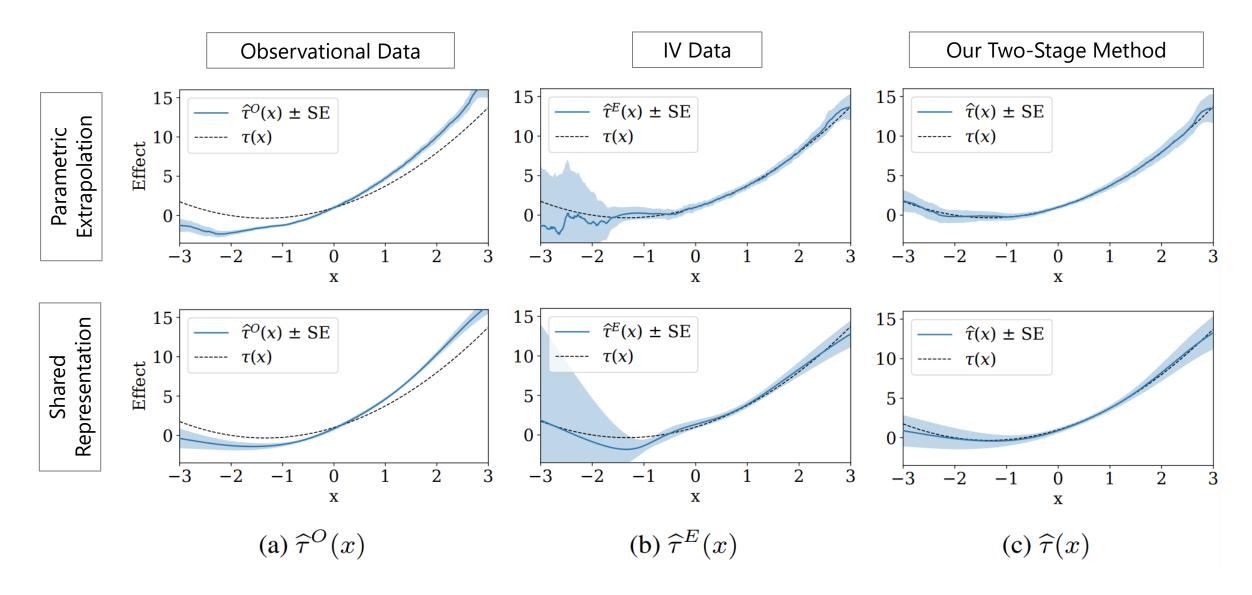
2. Transfer learning via a common representation:

 $\mathcal{B} = \{\theta^T \phi(x) : \theta^T \in \mathbb{R}^d\} \text{ for a$ *learned* $mapping } \phi : \mathcal{X} \to \mathbb{R}^d$ 

where  $\phi$  is a shared representation between the CATEs and the bias functions:  $\tau(x) = h^T \phi(x), \qquad \tau^0(x) = (h^0)^T \phi(x), \qquad h, h^0 \in \mathbb{R}^d$ 

We provide strong theoretical guarantees for both approaches.

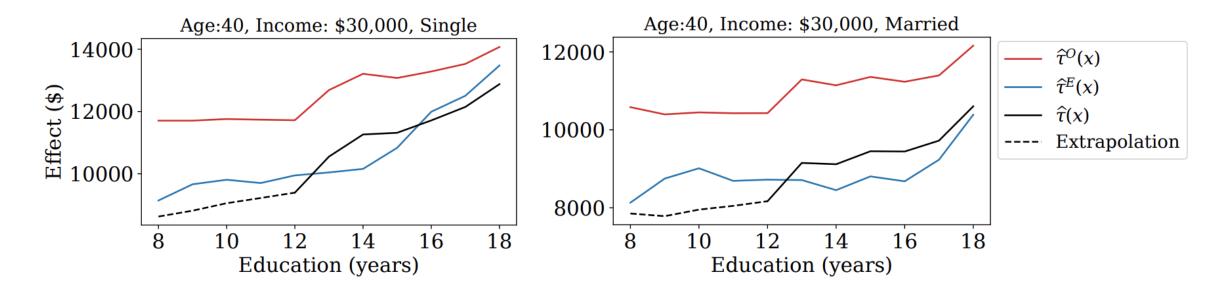
#### Simulation Results: Kallus et al., 2018 DGP



Estimating Heterogeneous Treatment Effects by Combining Weak Instruments and Observational Data

#### Real World Results: Effect of 401(k) on Wealth

- We study the impact of 401(k) participation on net worth by education level. 401(k) eligibility is an instrumental variable.
- We introduce non-compliance for the ≤12 years of education population and we use parametric extrapolation to estimate the CATE for this group.
- We validate against  $\hat{\tau}^E$  from the high-compliance IV dataset.



# Summary of Contributions and Impact

#### **Key Contributions:**

- Introduced a two-stage framework combining observational and IV data to address unobserved confounders and low IV compliance.
- Two variation of our framework:
  - **1. Parametric extrapolation** of the confounding bias.
  - 2. Transfer learning leveraging shared representations.
- Supported by strong theoretical guarantees for consistency.
- Validated through simulation and and real-world applications.

#### **Broader Impact:**

 Delivers robust insights for digital platforms, personalized medicine, economics, and beyond.